

Sharp & Tannan Group













22
Partners











Introduction

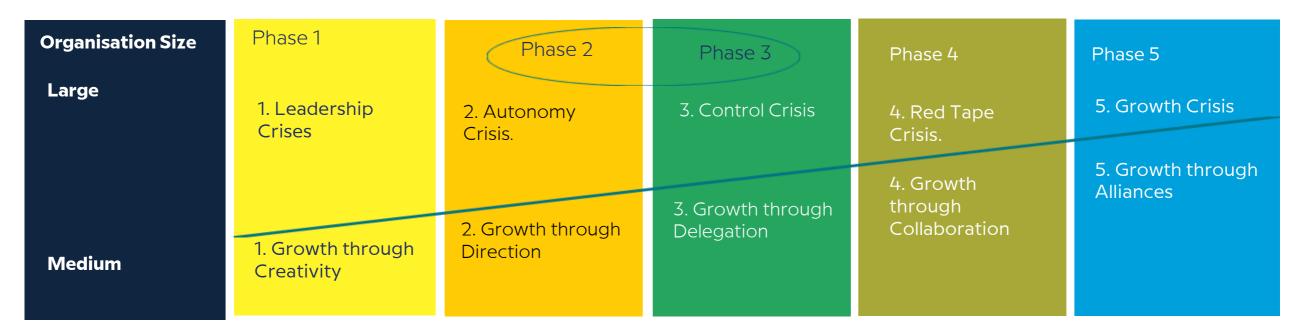
Growing organisations often experience higher attrition and recruitment, both resulting in learning downtimes. A well-designed and documented process can help reduce the downtimes by providing a framework to manage the day-to-day operations A well-defined process if followed, always gives consistent results which helps the management focus on more challenging and dynamic external issues. We provide design and documentation services to our clients through the following steps

- identifying the business processes
- thoughtfully mapping the people and processes with their roles/responsibilities
- designing and documenting the standard operating procedures (SOPs)



Advantages of a well-defined design and documentation

Manage growth better: An Harvard study charts a business growth in the following five phases



Minimise learning downtimes: Developing organisations often experience higher attrition and recruitment, both resulting in learning downtimes. A well designed and documented process can help to reduce the downtimes by providing a framework to manage the day-to-day operations.

Clear understanding of roles: A well defined SOP imbibes into it, a very clear understanding of roles and responsibilities at an organisation/business process and sub-process levels. This clear articulation provides an assurance that an individual understands his roles and responsibilities within the organisation.

Consistency in outputs: A well defined process, if followed, always gives a consistent results which helps the management focus on more challenging and dynamic external issues facing the business.





a. Define the universe

- 1. In order to design and document all the process Universe of the process first needs to be defined.
- 2. This involves identification and grading of all business processes.
- 3. Each business process will further have sub processes covering all the elements within the process.
- 4..Grading each processes into critical and non critical will provide insight into developing the correct corresponding set of controls required.





b. Mapping the current process

- After mapping the universe each and every sub process identified will be mapped
- With each of the process map the respective process owner, executor and tie it up the respective team.
- Mapping will be performed via:
 - a.Interview with key personnel
 - b.System walk through
 - c. Review of current documentation
- Mapping will indicate
 - a. State of controls within a process / sub process
 - b.Quality of documentation within the process



c. Designing & documentation

- For each process |As mapped in Stage b Mapping Current Process, a standard operating procedure will be designed and documented. A typical operating procedure documentation will have six distinct information boxes which are
 - **a.Process flow chart**: This contains a MS Visio formatted process flow chart which presents the flow of the process, the controls inbuilt into it manually or within the system and the deliverables and key intersection points within the system.
 - **b.Process Narratives**: Commentary on the process including what needs to be done at which level and what all needs to ensured.
 - **c.Authority Matrix**: Detailed operational/Financial authority to approve the transaction based on the hierarchy defined for the process.
 - **d.IT Integration**: This section lays down the integration of the process within ERP system in place. This section covers how the data will be entered, who will enter the data, how will the same be processed and what inbuilt controls are assumed in the processing.
 - **e.Key Performance Indicators**: These are indicators which can be then used for monitoring the efficiency of the processes. Often these KPA's are used by internal auditors or management auditors to comment on the efficiency of the processes.
 - **f. Frequently Asked Questions (FAQ)**: Not every element can be covered in detail in a standard operating procedure, also every word documented can have differential interpretations. FAQ are used to clear doubts on the operations of the process.



d. End user training

- For each documented process IAs mapped in Stage C- Designing & DocumentationI, a sign off is taken from the concerned process owner.
- Authority matrix within each process are discussed and approved only by the senior management team.
- Version number will be updated on every change in the section.
- After complete sign off trainings will be conducted for each and every cycle and all the concerned users will be trained on the revised process, revised formats and authority matrix.
- "Go live " Date determination and launching of the SOP.



GRC partners



Alkesh Hirapara | Partner - GRC

- Alkesh heads the GRC services and handles diverse sectors like pharmaceuticals, chemicals, infrastructure, renewable energy, roads, power transmissions, and oil and gas.
- He is additionally responsible for business development function in the organisation.

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Amit Shah | Partner - GRC

- Amit has been involved in GRC and Consulting for over 16 years.
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Arnob Choudhuri | Partner - GRC

- Arnob's experience spans a wide range of sectors like auto, auto ancillary, chemicals, construction, energy, EPC, forging, foundry, iron & steel, information technology, multiplexes, NBFCs, pharmaceuticals, PVC resins, pipes & polymers, retail, and other industries.
- His areas of expertise include are risk-based internal audits, legal compliance management, internal financial control framework, enterprise risk assessments, business development and operational consulting

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Hemul Desai | Partner - GRC

- Hemul has professional experience of 29+ years, GRC being his core areas of expertise.
- He handles due diligence audits, forensic investigations and special assignments in audit and assurance for overseas clients on a regular basis.

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Hemal Modi | Partner - GRC

- Hemal's major sectoral experience includes engineering, steel, chemicals, construction, project, logistics in manufacturing, malls management and audits of international clients in the automobiles and port sector.
- He possesses over 2 decades of experience and proficiency in risk-based internal audit and consulting based on COSO model.

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Sapan Gandhi | Partner - GRC

- Sapan has over 2 decades of experience in refining business processes through GRC services in companies across the board. He also looks after the data-driven services of the Firm.
- Sapan's experience spans over a variety of sectors including pharmaceuticals, FMCG, chemicals, textiles and consumer electronics, construction management solutions for the 'Industrial Capex' expenditure.

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